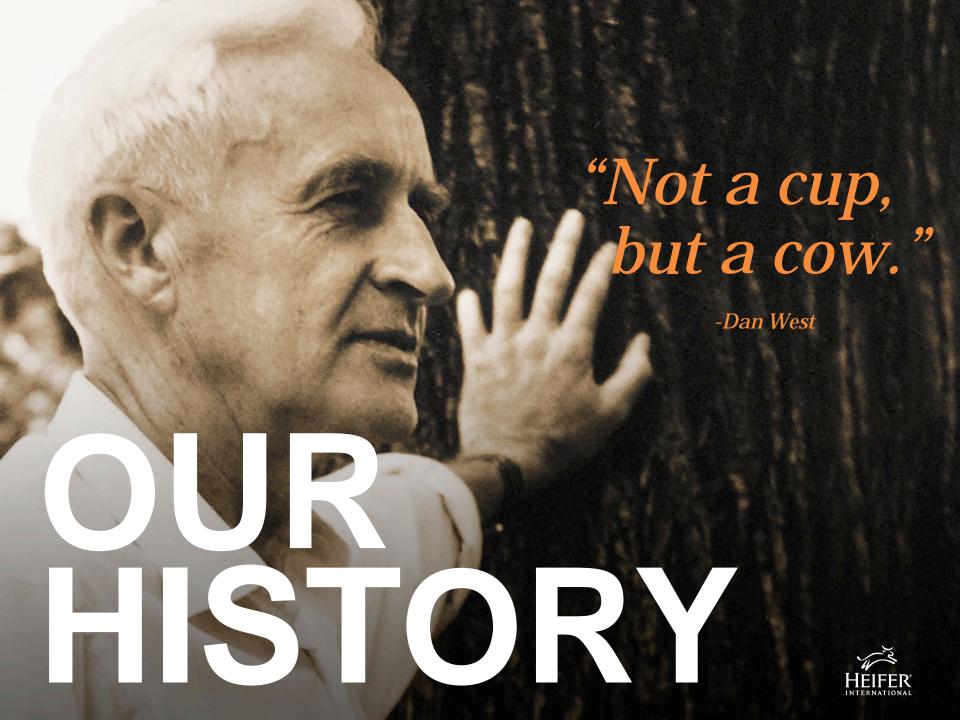


WE WORK WITH COMMUNITIES TO END HUNGER AND POVERTY, WHILE CARING FOR THE EARTH.







The 12 Cornerstones acronym spells out "PASSING GIFTS."



Passing on the Gift



Accountability



Sharing and Caring



Sustainability and Self-reliance



Improved Animal Management



Nutrition and Income



Gender and Family Focus



Genuine Need and Justice



Improving the Environment



Full Participation



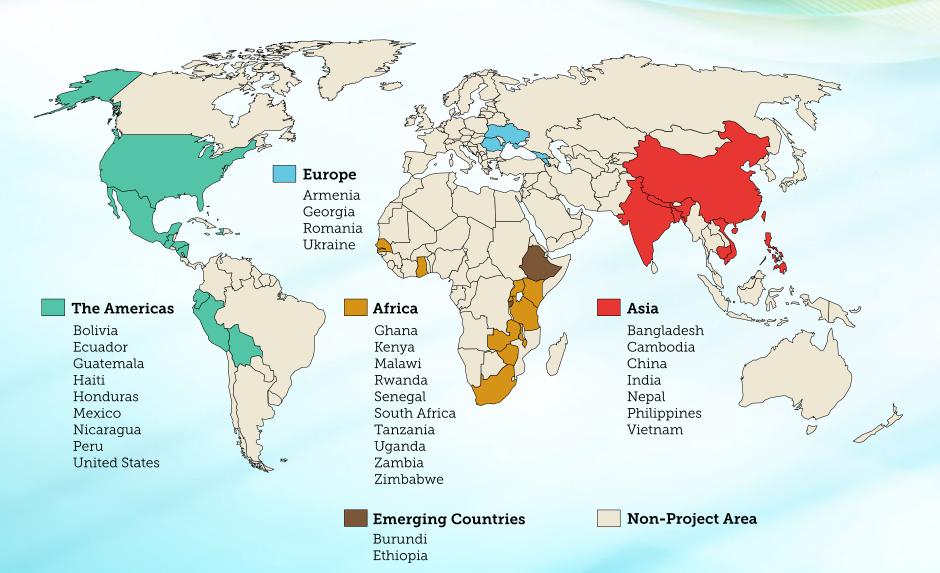
Training and Education



Spirituality



Since 1944, Heifer has supported more than 18 millon families in more than 125 countries. Currently, Heifer works in 40 countries.



Guatemala basic information 16 million population

Multiethnic, multilingual and multicultural country

- 22 language communities of Mayan origin
- ∞ Xinca
- ∞ Ladino
- indigenous population largely concentrated in the Western Highlands and Alta Verapaz.
- 50% chronic malnutrition highest in L.A.
- Poverty 53% (14% extreme)



CARDAMOM

Cardamom

- aromatic and medicinal plant.
- It is the largest natural source of cineol

Its seeds help with:

Digestive processes and stimulating appetite Stimulating the secretion of saliva Stomach pain and gastritis Fighting cavities Halitosis Skin infections

GUATEMALA CARDAMOM

- Principal producer of cardamom in the world.
- Cultivated in the country for 101 years -1914).
- 350,000 families produce it (subsistence).
- Exported only by 10 12 persons company
- In 2014, exports totaled \$240 million.
- In 2014, production totaled 40,000 metric tons.
- 40 percent of cardamom is affected by thrips.
- Principal buyers: 80 percent to the Middle East (especially UAE, Syria, Saudia Arabia); others include India and the U.S.



CHALLENGES OF CARDAMOM

- Loss of genetic quality,
- Inadequate management of crop.
- Thrips.
- Production in direct sun,
- Low levels of organization (unorganized producers).
- Intermediaries (coyotes).
- 8 links in the productive chain.
- Environmental degredation: drying process
- Raw material without value added
- Families suffer from poverty and food insecurity.
- High conflict and vulnerability because of a variety of factors.



Cardamom drying process







OPPORTUNITIES

- Productive potential
- Research, development and innovation
- Improve crop management
- Agroforestry systems (cultivate other species).
- Spice diversification: black pepper, mace, nutmeg
- Renewable energy
- Develop social capital).
- Innovations
- Food security and nutrition
- Development of beekeeping.





COMPONENTS CARDAMIEL LOCAL PARTNER APODIP

1,000 Families Alta Verapaz

- 1. Research, development and innovation
- 2. Development of Value chain
- 3. Social capital
- 4. Strengthening livelihoods
 - Food and nutrition security
 - Agroforestry
 - Income generation (Beekeeping)

Stregthening Livelihoods in Alta Verapaz









MANY THANKS SUZANNE AND MCKINLEY

