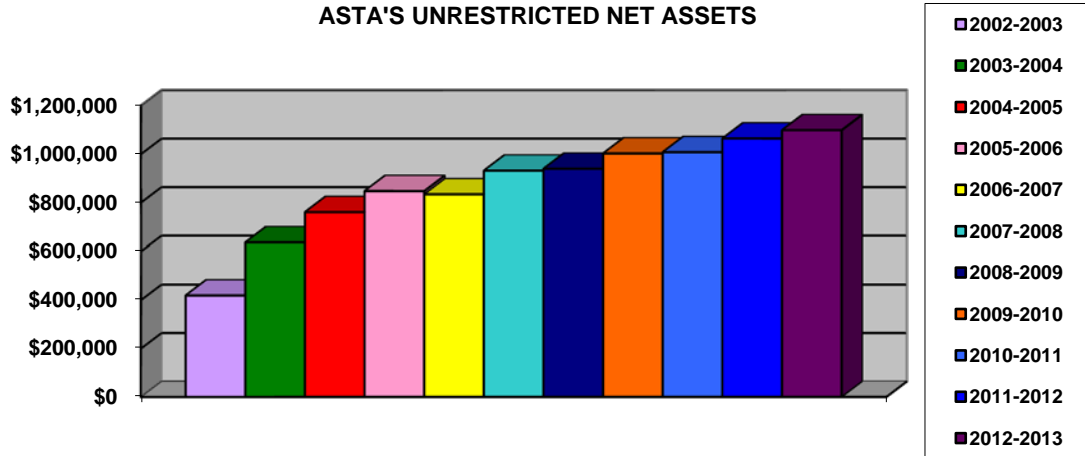


**Treasurer's Report**

This report covers the audit for the fiscal year ending June 30, 2013 and actions taken by the ASTA Board of Directors related to financial policies in the past several months.

The approved 2012 – 2013 budget planned for a net loss of (\$74,195) in operations, as the Board of Directors committee funds in accordance with our Fund Balance Policy to use reserves to pay for projects identifies in our strategic plan. The research project on surrogate development was delayed and the \$50,000 allocated for it was not spent last year. There were also changes in plans for options related to pesticide residue tolerances and very little of the funds allocated in that area were spent. As a result, ASTA finished the year with a net gain of \$34,453. ASTA's investment strategy continues to be conservative and we realized investment income of \$13,130.

ASTA's total unrestricted net assets at the end of the fiscal year were \$1,098,679.



Membership dues continue to be ASTA's primary source of revenue. Total membership revenue, including new member initiation fees, was \$811,359. This exceeded our budget of \$807,400, however, while the number of Active members has increased, the number of Associate members continued to decline. Complete details on membership are included in a separate membership report.

ASTA's second largest revenue source is the annual meeting, which netted \$77,019 for FY13. This is \$23,000 more than the \$52,655 we had planned for when the budget was prepared last year. A significant part of the profit on the meeting comes from non-member registration fees, which are \$1,000 higher than member rates. There were 31 non-members at the Annual Meeting last year.

The Board reviews ASTA's financial policies and investment strategies on an annual basis. A new strategic plan was adopted in April 2013 and this year's budget was developed to fund projects identified in the strategic plan and to use reserves, in accordance with policy, to pay for key projects. In addition, the Board approved additional funds in November 2013 to develop ASTA's response to the FDA's Draft Risk Profile on Pathogens and Filth in Spices.

Lydon Fetterolf Corydon, P.A., Certified Public Accountants conducted an audit of our statement of financial position as of June 30, 2013 and found that our financial statements present fairly the financial position of the American Spice Trade Association. A copy of the audit report follows. They state that management of ASTA's funds was according to good practice and that no significant errors were identified within the funds.

ASTA staff continues to provide timely and complete financial reporting for the Treasurer and the Board to review. The Board approves all significant expenditure and, in my opinion, has acted responsibly throughout the year, for which I thank them all for their services.

Respectfully submitted,

Greg Lightfoot  
Treasurer, American Spice Trade Association