



Food, Fuel and Spice: Wild World of Ag Trends!

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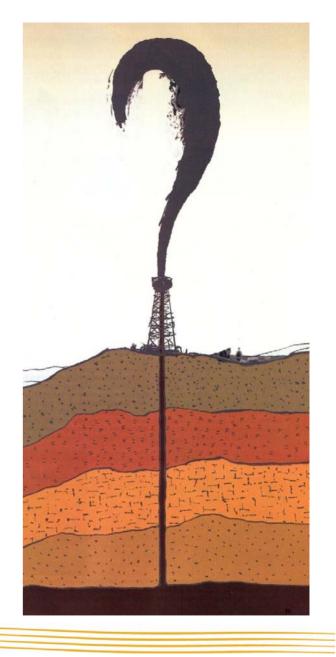


The Great Food and Fuel Debate



Last year this was hot!!!

What about now?

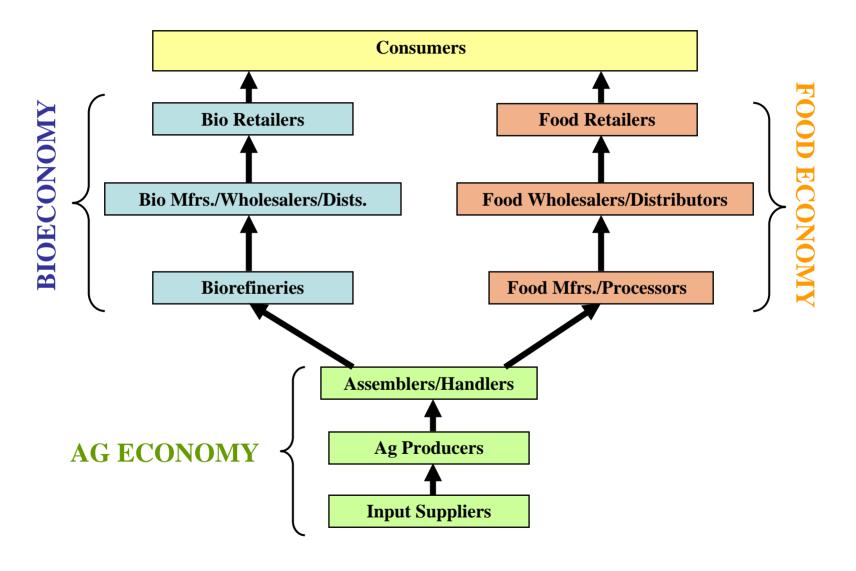




Food and Fuel Right Now

- The short-run is a mess!
 - Barrel of oil: \$150-\$30
 - Corn: \$7-\$3
 - Ethanol: HOT-NOT
 - 20% of US capacity idle!
 - Global economy: HOT-NOT
 - Perfect storm up, then perfect storm down
 - Once again: point of maximum uncertainty!
- The long-run?
- What's fundamentally different?

Agri-Food-FFMCP Supply Chain





"Bioeconomy"?

- Bioeconomy represents an emerging alternative to the petroleum economy.
 - Based on replacing petrochemical or fossil inputs with biobased or biomass inputs in a broad array of commercial & industrial products
- Bioeconomy products include:
 - Biofuels (ethanol, biodiesel)
 - Biomass (plant materials and animal waste)
 - Biomaterials (e.g., degradable plastics from corn starch)
 - Fine chemicals extracted from plant materials
 - Biobased pharmaceuticals.

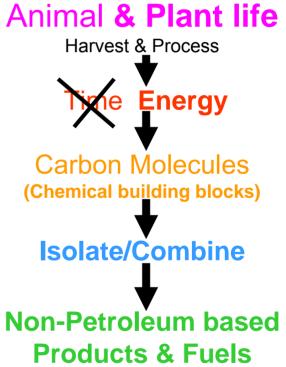


Petroleum & Fossil Fuel (Coal) vs. Renewables

Animal & Plant life Die & Decompose **Time & Energy** Petroleum & Fossil Fuel Recover/Refine Petroleum based Products & **Fossil Fuels**

Natural processes

Renewable Alternatives



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Oil Today, Renewables Tomorrow





Food Inflation in Perspective

- In 2008, around 30% of US corn became ethanol!
- Simultaneously food inflation went from 3% per year to 4.5-6% per year.
- Average American consumer spends less than 10% of disposable income on food
 - Added inflation → an extra \$100-120 per year.
 - But came at the same time gas was \$4.00+
- For the poor, here and around the world, this increase is substantial.
 - 50% or more of disposable income is food.



What role did biofuels play?

- Several credible sources would put the maximum impact of biofuels at 1/3 of the food inflation.
- Effect may be much less
 - One study estimates that corn price is 41¢ a bushel higher than if ethanol production had not doubled in 06/07.
 - Corn price from 9/06 to 3/08 up \$2.94/bu.



Other Causes: Price of Oil

- Oil is important to the entire agri-food chain
 - Fertilizers, chemicals, other inputs
 - Gasoline and diesel fuel costs affect the agrifood transportation bill
- Per barrel cost had gone from \$70 to \$140+ from '06-'08.
 - Now in the \$40!
- Clear interaction with biofuel production



Budget Savings Resulting From Ethanol By Region (Household of Four)

Region	Ethanol Savings (dollars)	Higher Food Costs (Dollars)	Net Savings (Dollars)
East Coast	\$349.50	\$188.00	\$161.50
Midwest	592.50	188.00	404.50
Gulf Coast	369.00	188.00	181.00
Rocky Mountain	256.50	188.00	68.50
West Coast	349.50	188.00	161.50



Other Causes: Increased Global Food Demand

- Higher incomes in developing countries, especially China and India, have increased demand and helped support high prices
 - About 1/3 of world's population Chinese or Indian
 - Last 20 years, per capita caloric consumption dramatically increased
- Growth factors
 - Population growth
 - Income growth
 - Transformation of diet as income grows
 - Preferences increasingly like our own
 - Protein shortages



Other Causes

- Declining U.S. dollar made our exports less expensive, but "their" exports to us (e.g. oil) more expensive.
 - \$1.75 billion per day to import oil @ \$142/bl
 - \$0.5 billion @ \$40
- Supply Shortfalls
 - Australia has suffered two wheat failures in a row
 - Canada has also had bad years
- Government Policies in Other Countries
 - Argentina, export quotas
 - Thailand, Egypt, Ukraine & other exporters placed export controls to keep domestic prices low but increased global prices, especially rice.
- Irrational Speculation



Short-run Summary

- "Perfect Storm" of causes put food prices up.
 - Biofuels (but less than 1/3 of total effect)
 - Higher oil prices
 - Higher global food demand
 - Some weather related supply constrictions
 - Declining dollar
 - Speculation
- "Perfect Storm" of economic decline took the pressure off.



The Long-run?

- Food and energy demand will continue to grow as world population grows.
 - 1.1% annual growth in world population
 - Understates food demand effects given shift in diets as incomes rise
 - Potential for conservative makes energy less clear
- Global economy will take off again!
- Food and fuel will return as an issue.



Long-run Key #1

Can agricultural productivity continue to rise

fast enough?

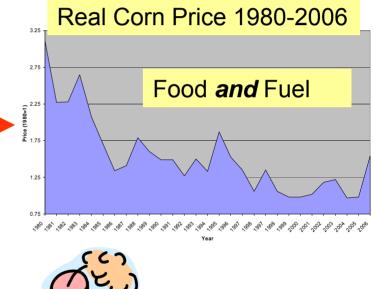
Productivity gains > population growth

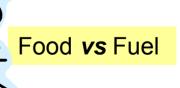
<u>Case 1</u> 2.3% > 1.1%

corn yield growth if projected seed modifications succeed.

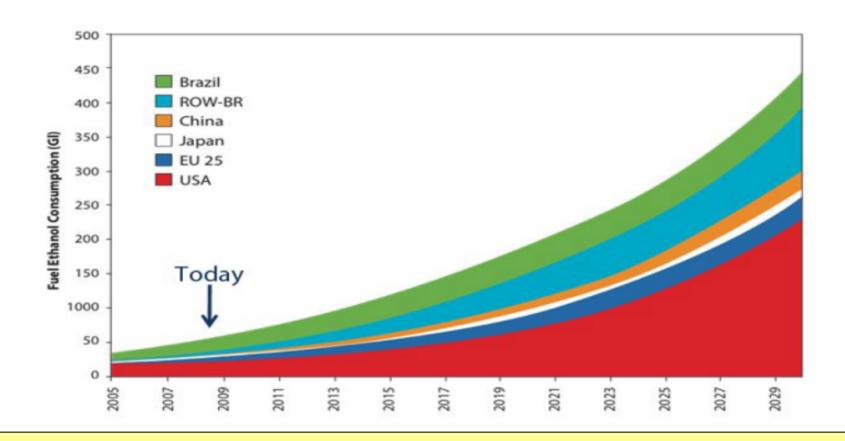
Case 2 1.0% < 1.1%

 Recent ag productivity growth worldwide may be this low!





Biofuels Growth Potential

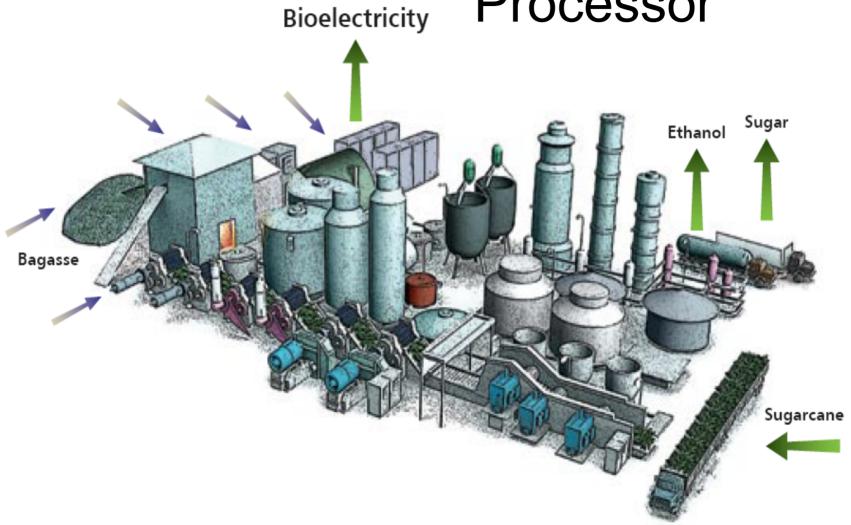


Long-run Key #2

How efficient can we be in producing bio energy? US corn is not the only option in the world.



Brazilian Cane Processor



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Machine Harvesting of Cane





Long-run Key #3

- Food and fuel are also possible if in the longer-run we use non-food feedstocks for biofuels.
- Cellulosic ethanol
 - Energy crops, e.g. switchgrass
 - May compete for food crop land
 - Agricultural residue, e.g. corn stover
 - Wood and wood byproducts

Cellulose: What is it?



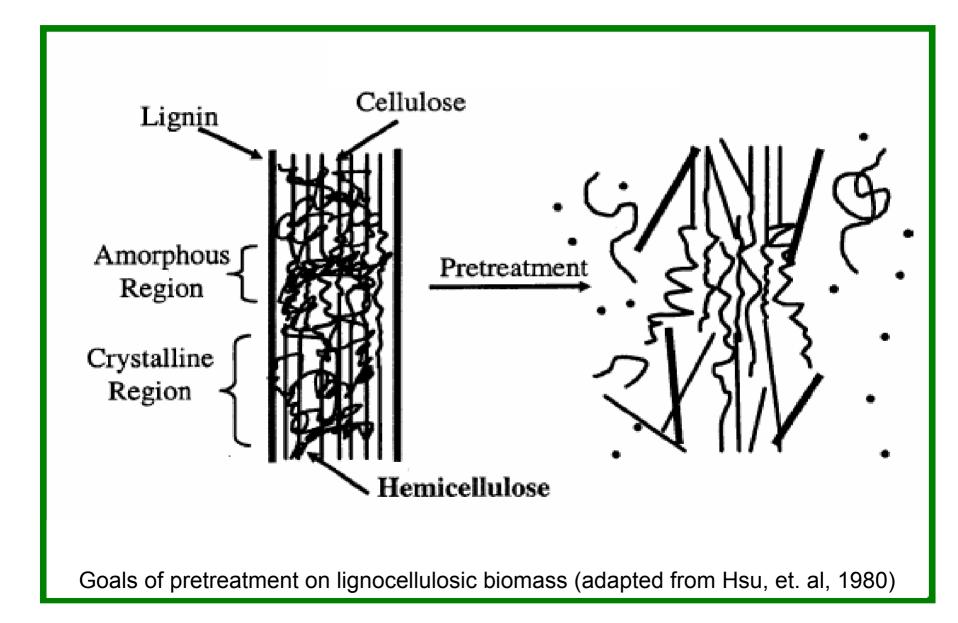






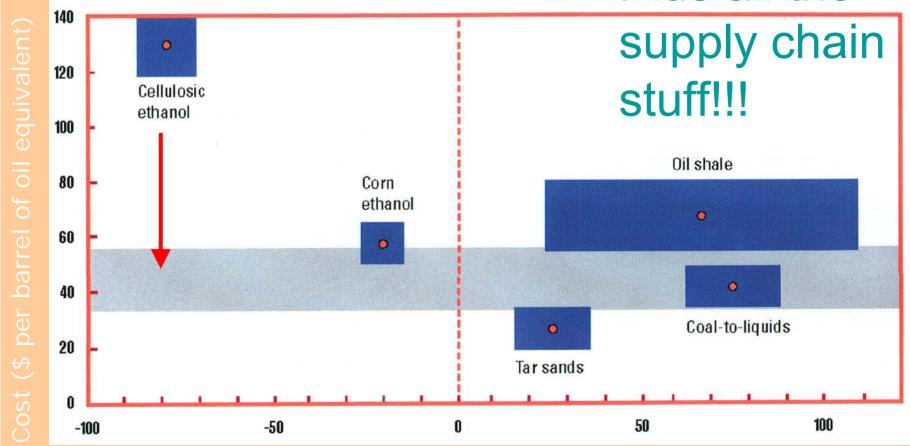


Pretreatment of LCB

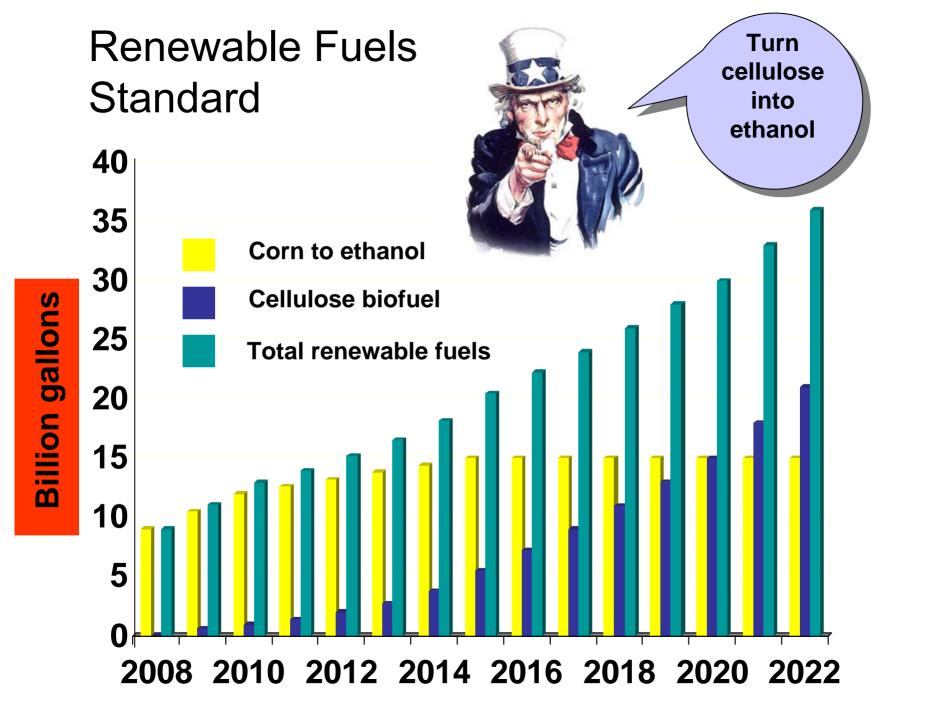


The Challenge of Cellulosic Ethanol Economics

Plus all the



Percent of greenhouse gas emissions relative to conventional oil





Long-run Keys

- Food and fuel are possible but hinge on several critical issues:
 - Population growth and diet transformation?
 - Productivity growth in agriculture?
 - Efficiency in bioenergy production?
 - Cellulosic ethanol using non-food feedstocks?
 - How sustainable will the bioeconomy be?
 - Water use, carbon impacts, logistics, land use
 - We have a choice to design the future!



Impacts on Spices?

- Specific impacts: Limited
- General impacts: Perhaps more threatening
 - Competition for land
 - Direct competition for best land will be returns driven
 - So-called use of "marginal" land for biofuel feedstocks
 - Cassava, sweet potato, sweet sorghum, palm, jatropa
 - Competition for water
 - Linkage of agricultural prices to energy prices
 - Volatility issues
 - Higher commodity prices in the long-run



Agri-Food-FFMCP UNCERTAINTIES

- Food safety/security assurance?
- Do consumers want low budget impact or diversity of attributes from food?
- World effective demand and openness?
- Relative demand arising from bio uses vs. relative supply of ag commodities vs. governmental incentives vs. sustainability of the whole system?
- Is food vs. fuel a short-term adjustment or longterm nightmare?
- Emergence and adoption of technology?



Agri-Food-FFMCP Scenarios

Scenario 1: Sustainable Nirvana

Technology, openness, and effective land use lead to a world sustainably fed and fueled.

Scenario 3: Dynamic Dual

A dual system of large-scale & small-scale supply chains innovatively & dynamically resolve bottlenecks & sustainability issues as consumers are well served in the long-run while facing short-term disruptions.

Scenario 2: Clashing Worlds

Food and fuel compete for basic inputs while consumers pick & choose in a world of uneven growth & openness while torn between high food and high energy prices.

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Final Thoughts . . .

- Opportunities abound (long-turn)!
 - Commodity agriculture
 - Niche/value-added agriculture
 - Bioeconomy agriculture
- Risks are clear!
 - Surviving the short run?
 - Bidding for acres, water, inputs?
 - Sustainability?
 - Enough profits for all and for how long?