### GLOBAL TRADE & TARIFF LANDSCAPE

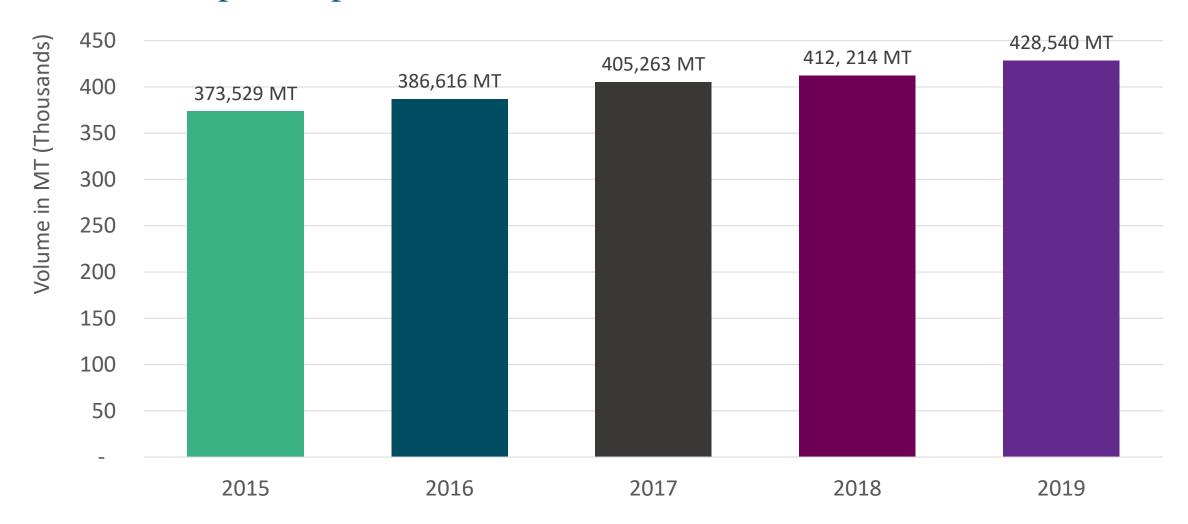
April 28, 2020 American Spice Trade Association

**Bill Bryant**Chairman



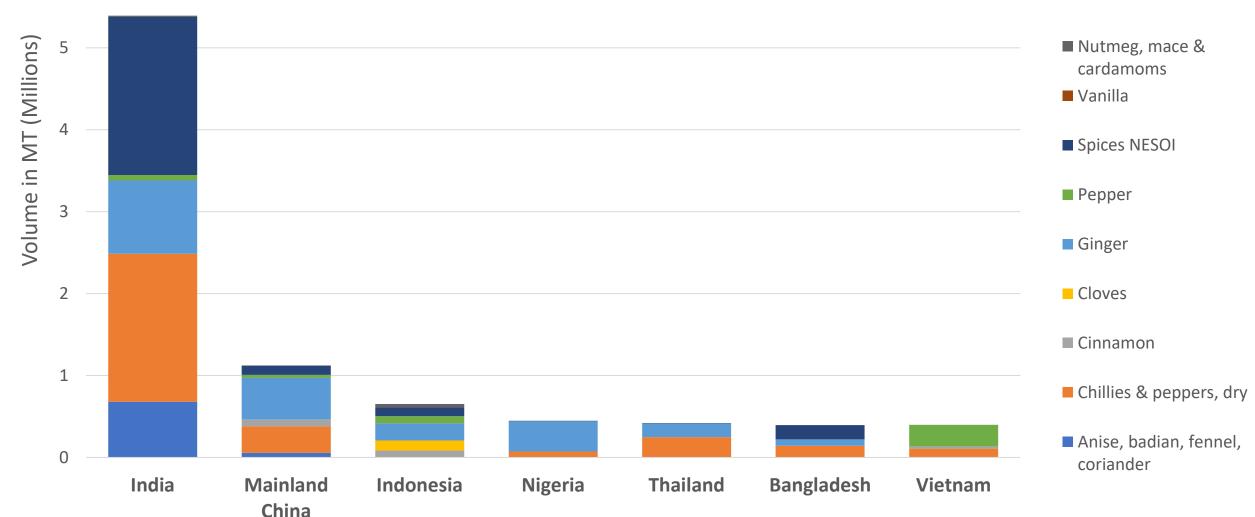


### Volume of spice imported into U.S. from world, 2015-19





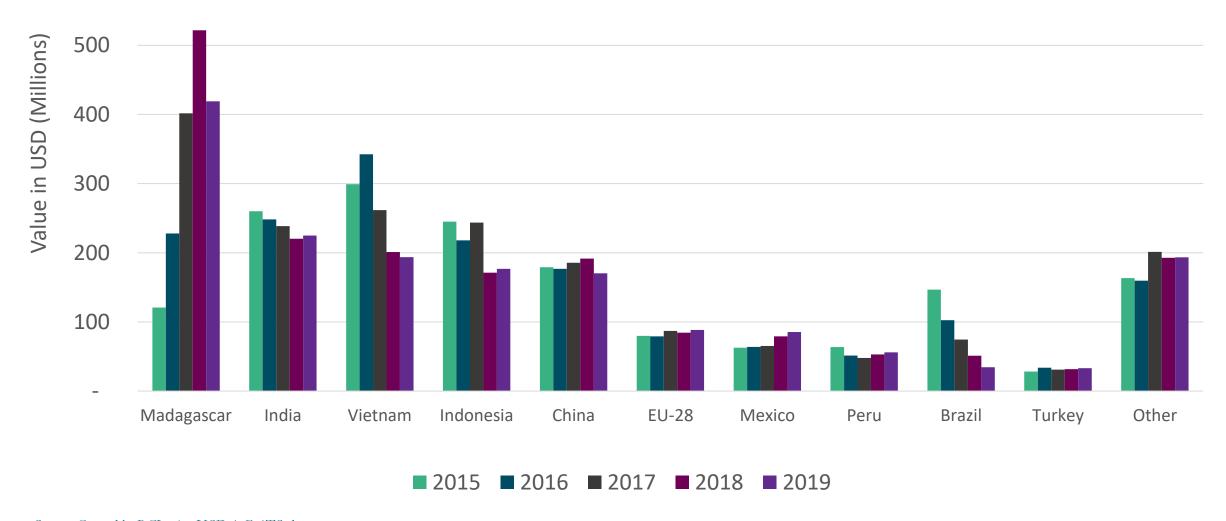
### Spice production volume by spice, world's top producers, 2018



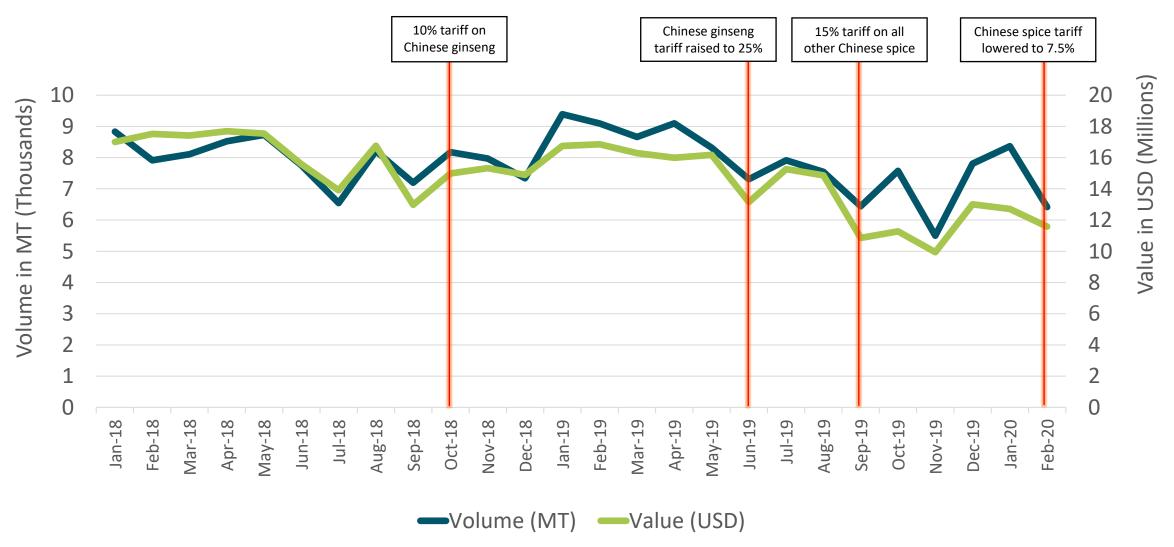
Source: Created by BCI using FAO data



### Import value of spice imported into U.S. from top-10 origins, 2015-19

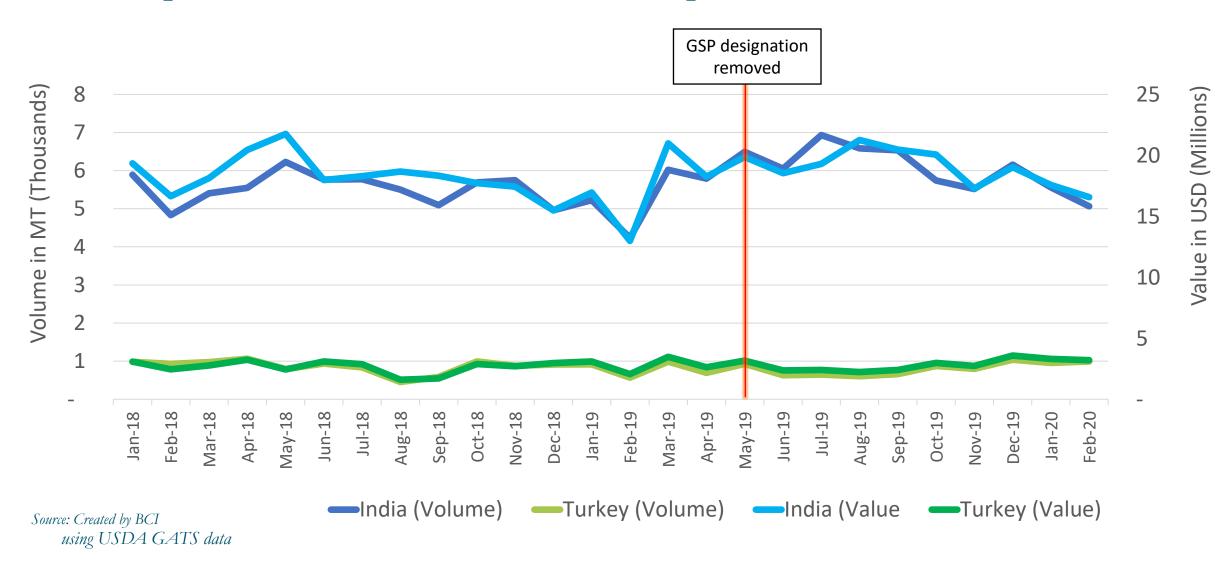


### U.S. importation of and retaliatory tariffs applied to Chinese spices



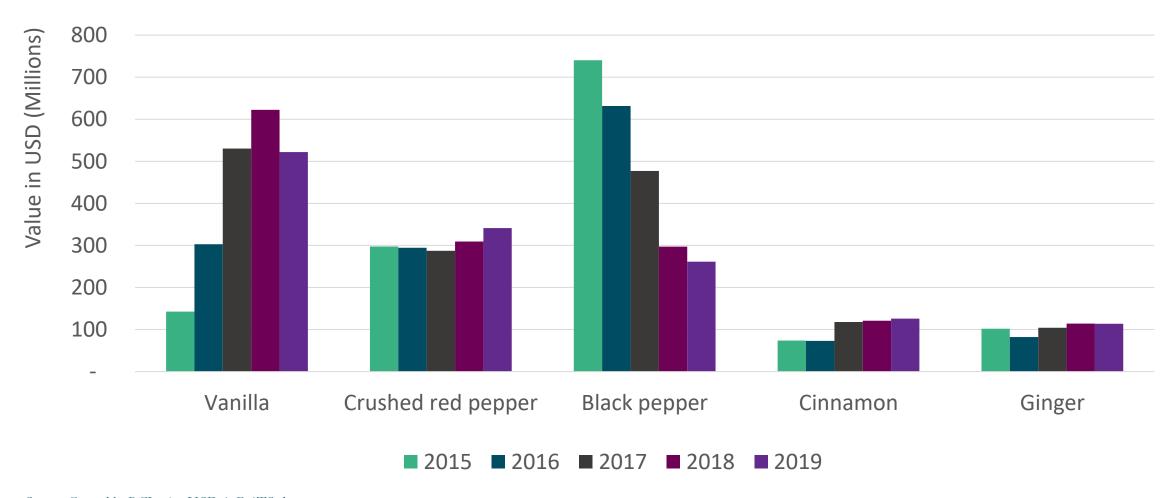


### U.S. importation of Indian and Turkish spices



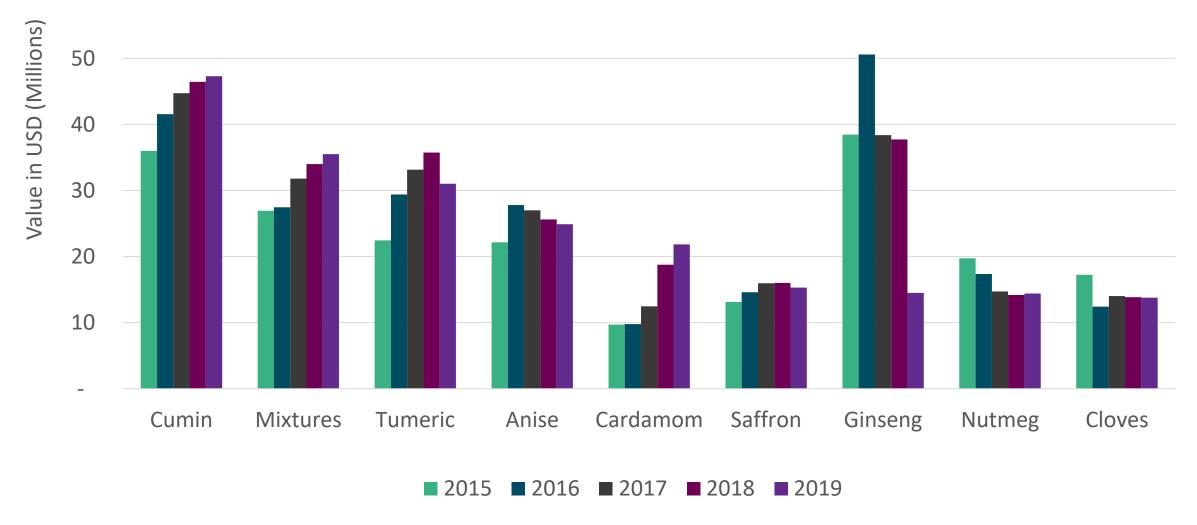


### Import value of spices imported into U.S. by type, 2015-19





### Import value of spices imported into U.S. by type, 2015-19





#### MRL Risk Factors



- Increasing Volumes
- Consumer emphasis on food safety
- National MRLs increasing
- Testing more precise
- Consequences of violations can be severe





### Risk Mitigation

Changing Standards
Identify Exposure



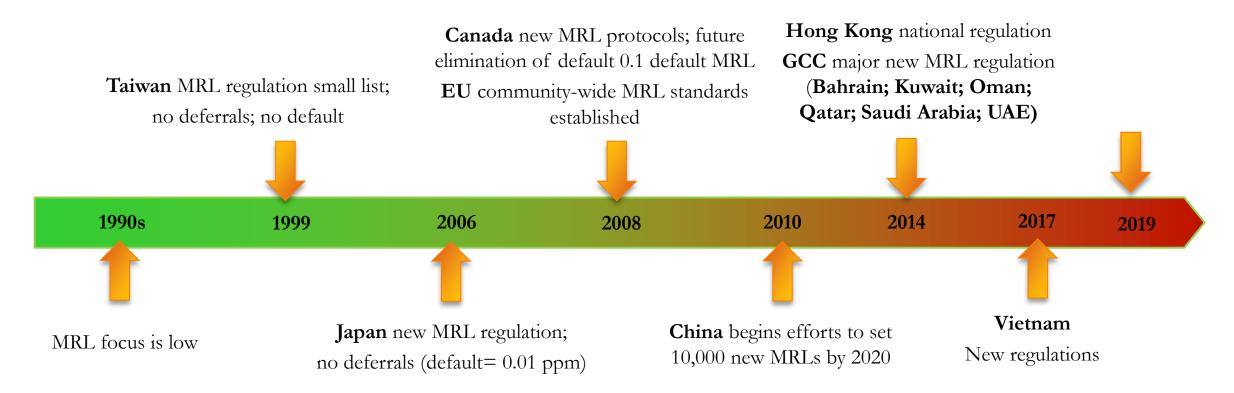


### Monitor Changing

- MRLs
- Registrations Approaches



### Major MRL Revisions



Other markets with new MRL regulations pending: Mexico; Morocco; Peru, Dominican Republic



### European Union: Approach Revisions

- > Negotiations in March
- Corona postponement

Countries turning inward (MRLs and Approach)





### National Regulating Agencies

#### Benefits:

- Most accurate
- Always first to notify
- Comprehensive in scope
- Primary source

### Challenges:

- Scope of work (hundreds)
- Finding correct sources can be difficult
- Many languages



### **International Sources**

#### Benefits:

- Centralized
- Background information
- Helpful insights
- Can offer translations

### Challenges:

- Not a primary source
- Not comprehensive
- Timeliness
- Inaccuracies in reporting



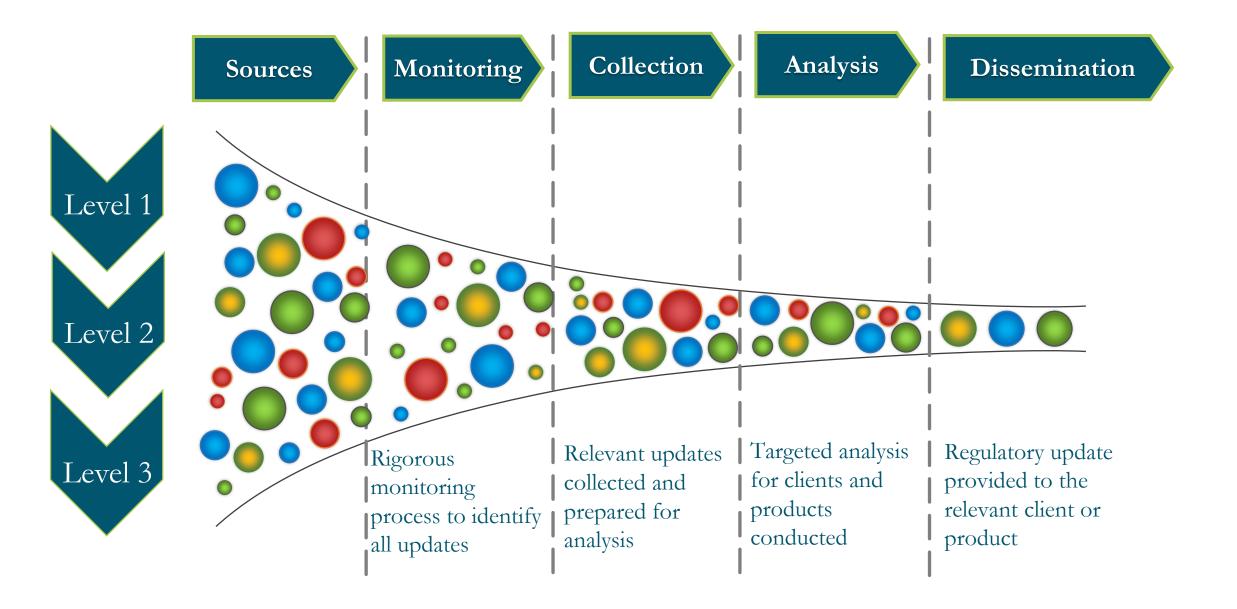
#### WTO Notifications

### Benefits:

- Centralized
- Comment periods
- Enquiry points
- Can offer translations

### Challenges:

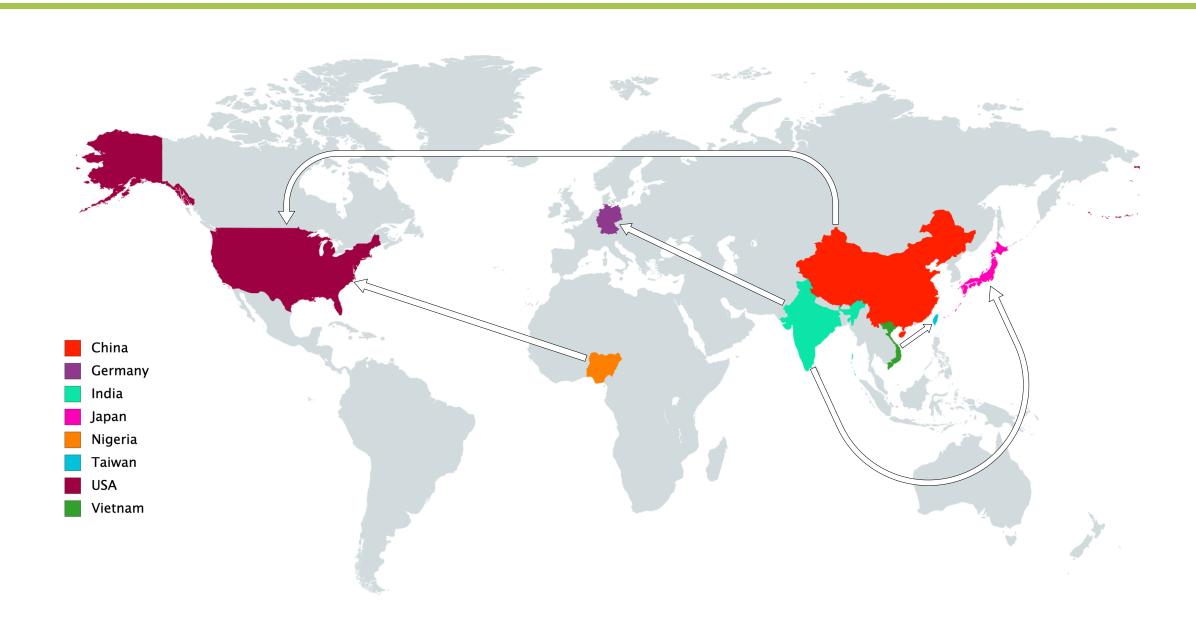
- Not a primary source
- Not comprehensive
- Timeliness
- Inaccuracies in reporting







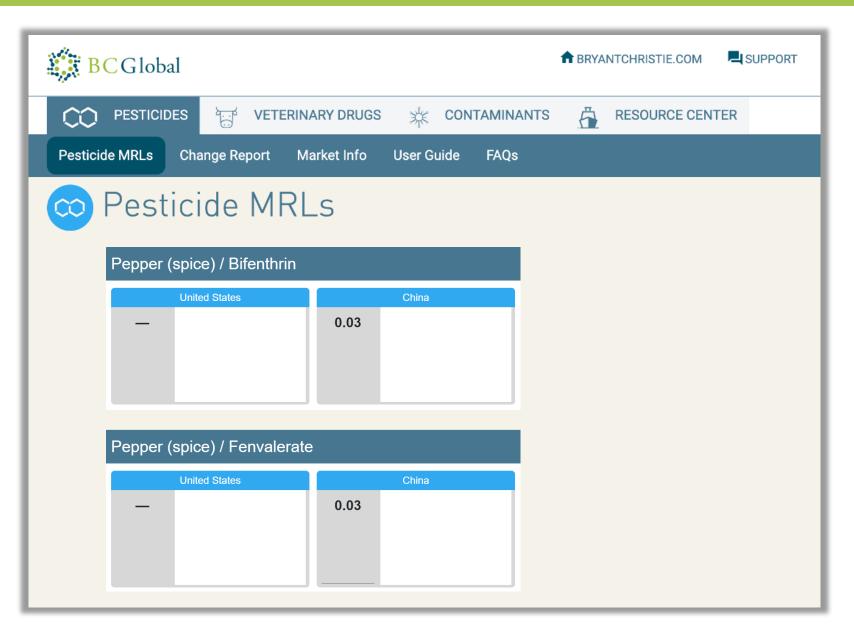
### Exposure





### China — pepper

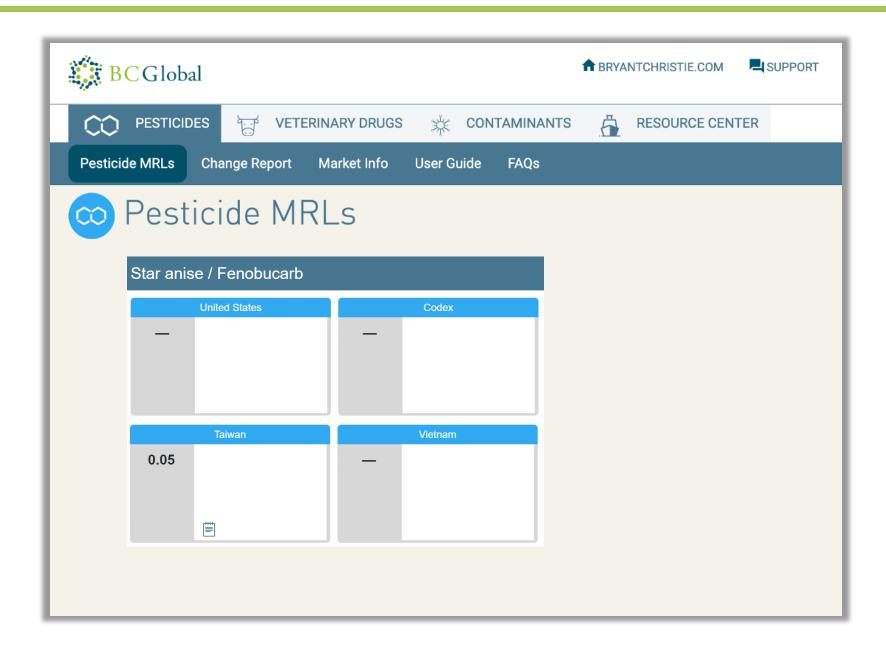






## Vietnam — star anise



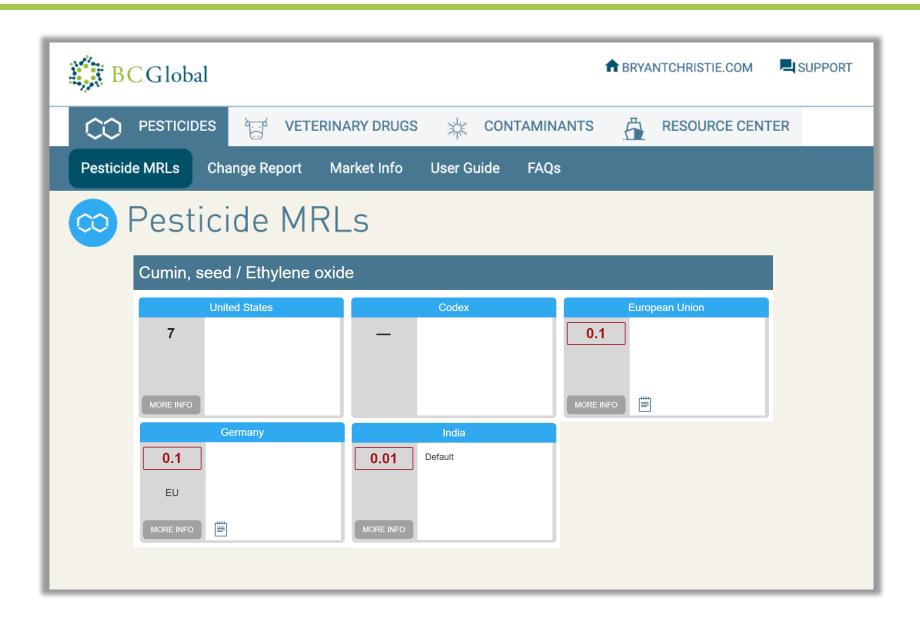




### India — cumin





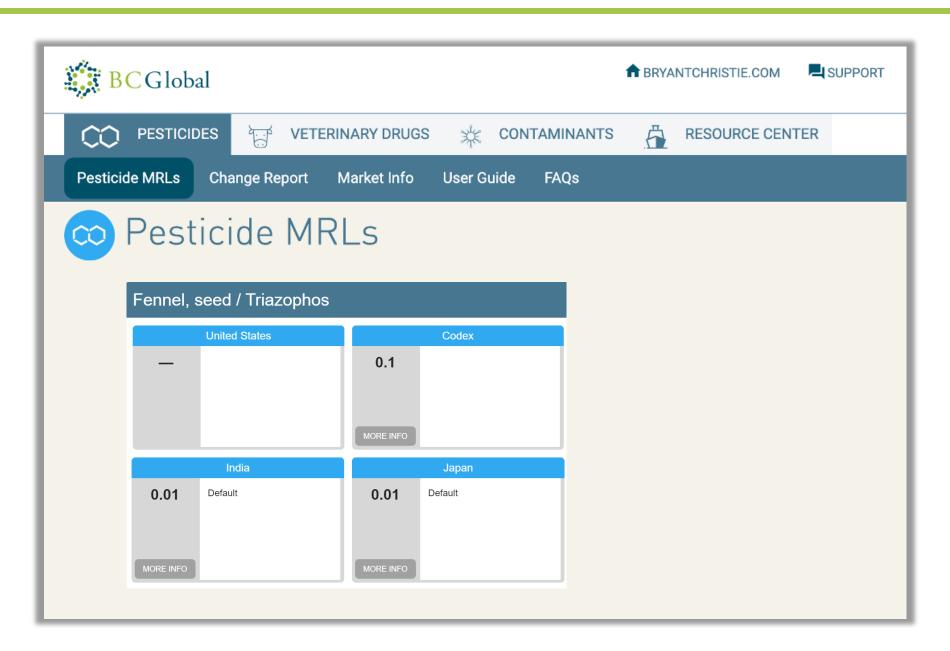




### India — fennel





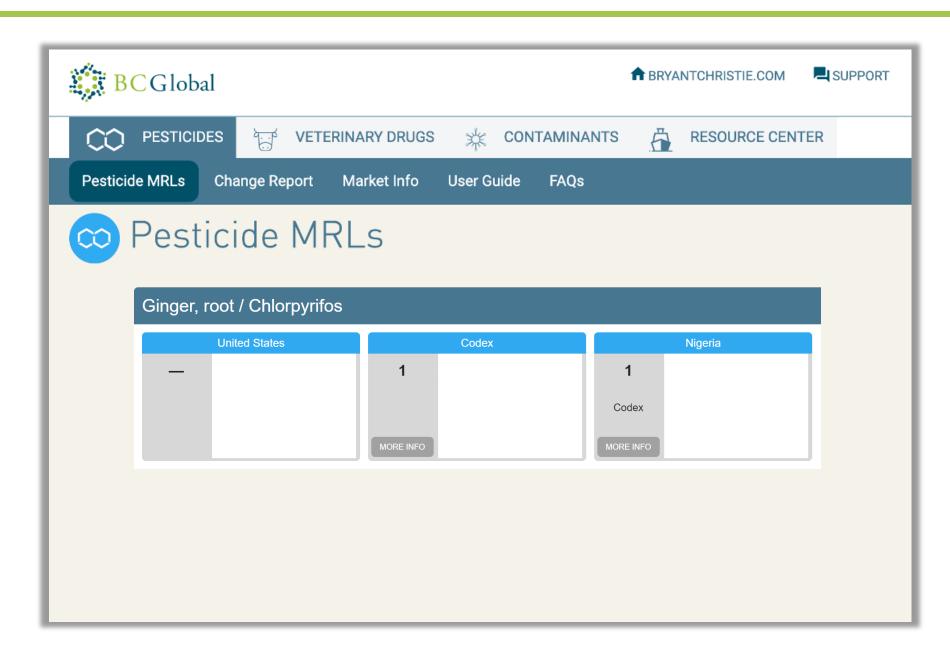


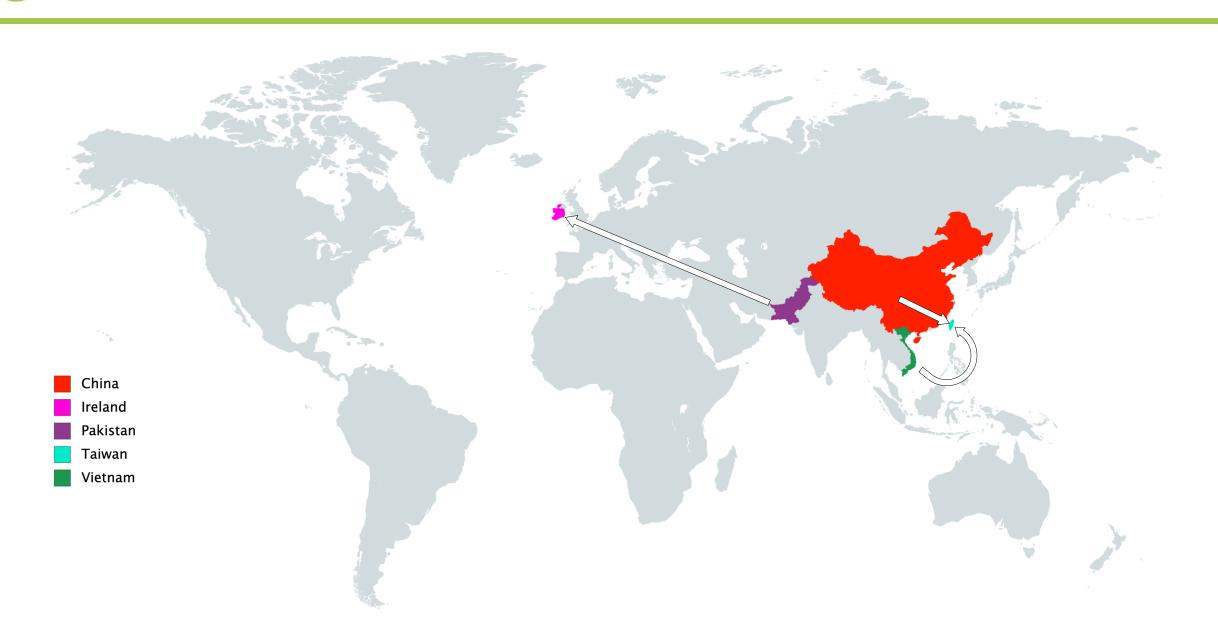


# Nigeria — ginger





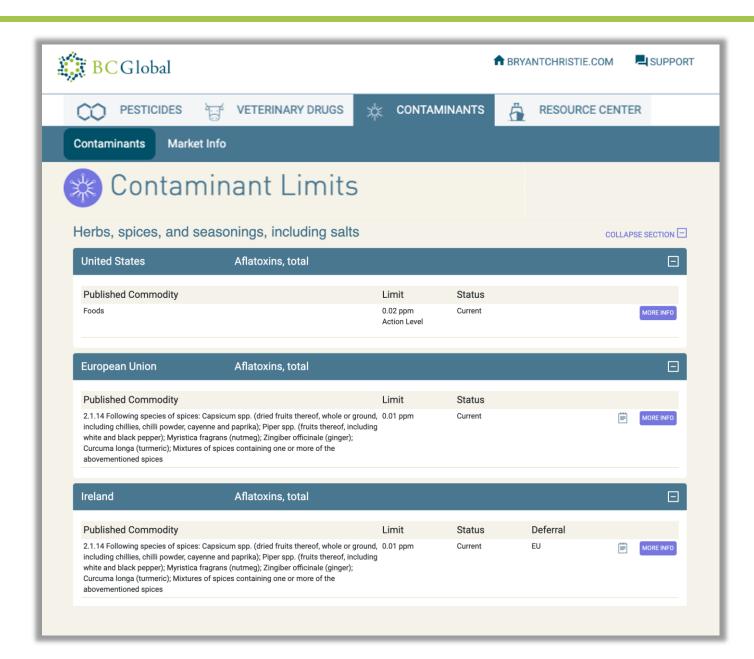






# Pakistan — mixed spices

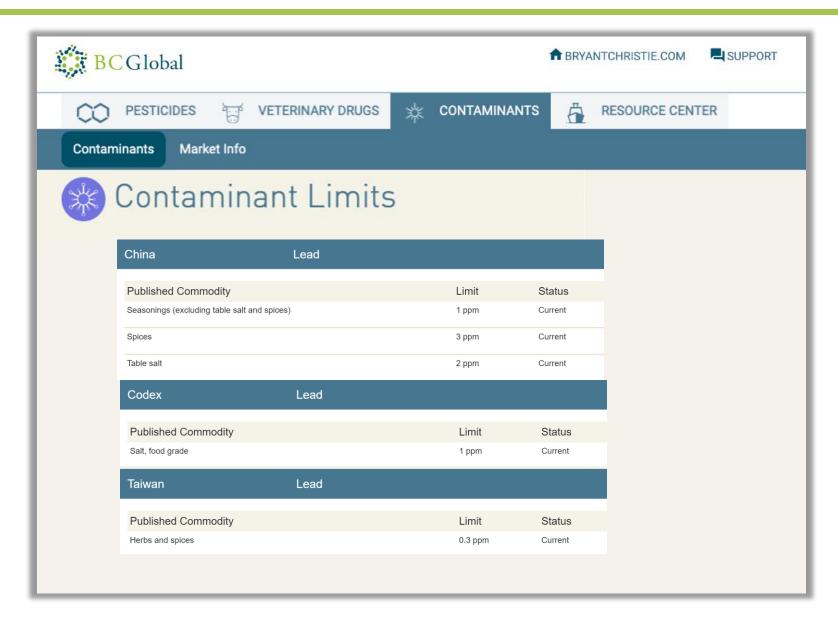






### China — pepper

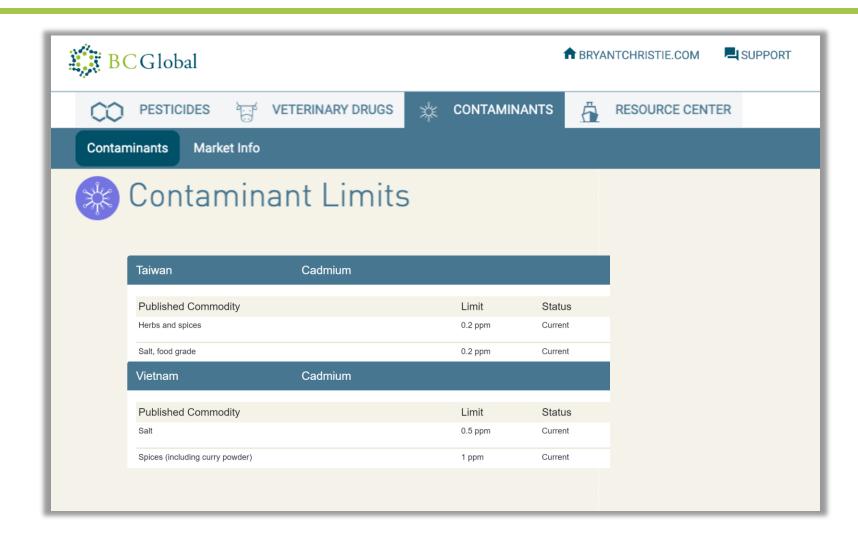




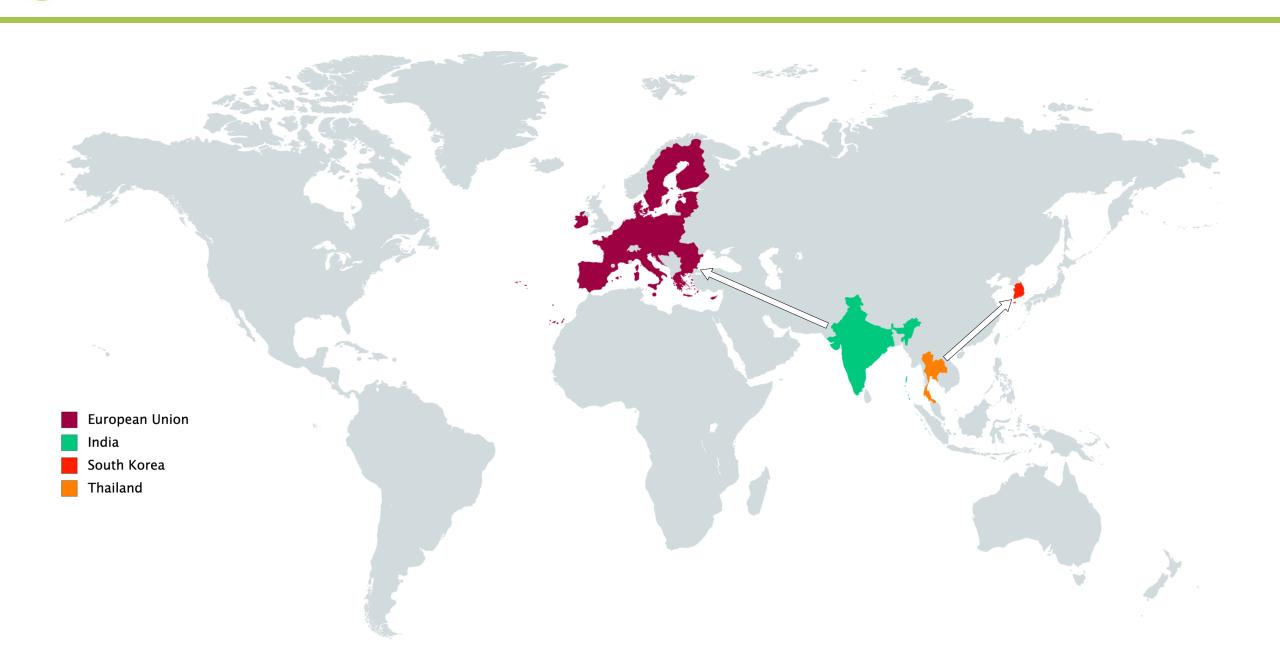


### Vietnam — cumin





### Sample Violations: Food Additives

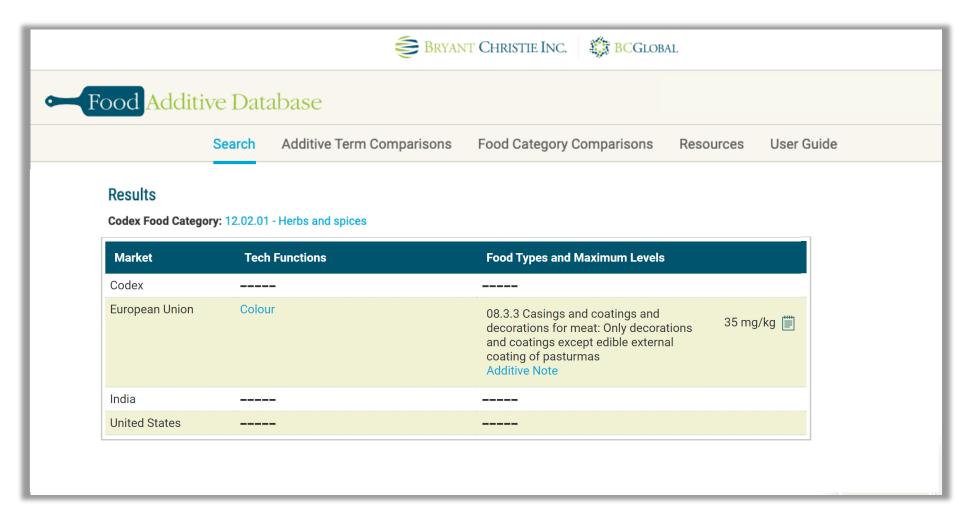




### Sample Violations: Food Additives

## India — chili







### Sample Violations: Food Additives

# Thailand — garlic







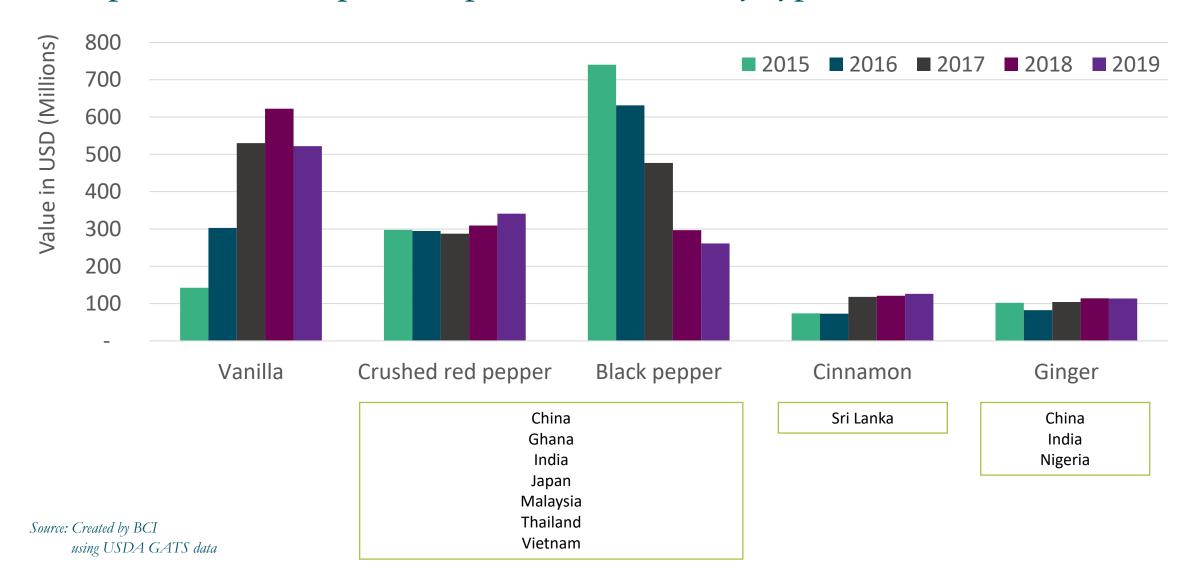
#### Results

Codex Food Category: 12.02.01 - Herbs and spices

Market	Tech Functions	Food Types and Maximum Levels	
Codex			
Korea	Anticaking agent	Other foods Additive Note	2% 🚞
	Filter aid	Food product Additive Note	Should be removed
Thailand	Anticaking agent	12.02.01 Herbs and spices (Spices	GMP
	Antifoaming agent	only) Additive Note	
	Carrier		
United States	Anticaking agent	<u>Silicon Dioxide</u> Food	2% 🛗
	Component of an anti-foaming agent	<u>Silica aerogel</u> Food	GMP (⊞
	Defoaming agent	<u>Silicon Dioxide</u> Food	May be safely used

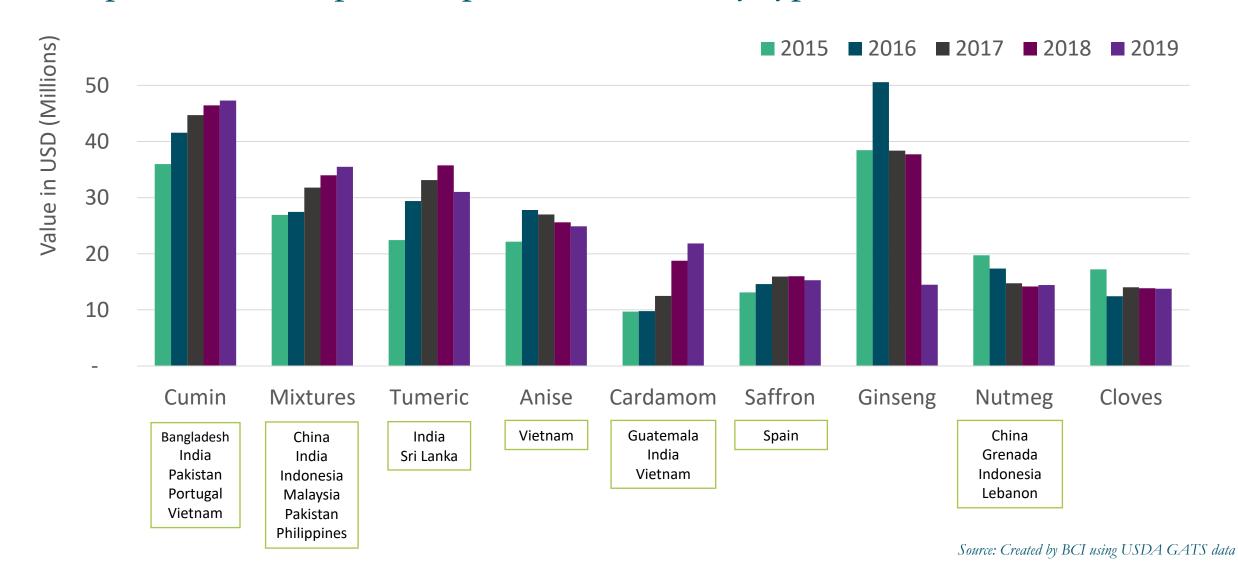


### Import value of spices imported into U.S. by type, 2015-19



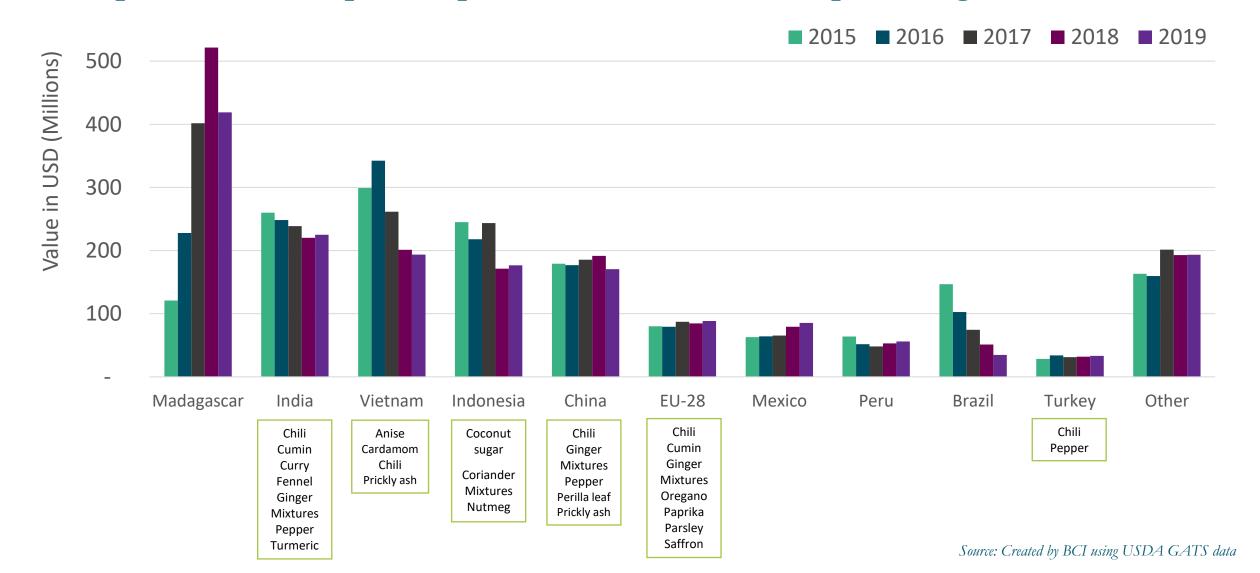


### Import value of spices imported into U.S. by type, 2015-19





### Import value of spice imported into U.S. from top-10 origins, 2015-19





### Thank you

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