## An Open Letter to Congress on Renewal of the U.S. Generalized System of Preferences Program

For over three decades, the United States has extended preferential dutyfree market access through the Generalized System of Preferences (GSP) program to imports from developing countries as a means of stimulating economic growth and reducing poverty. GSP and related preference programs have contributed to the development of export-oriented manufacturing and of new markets for developing country products, resulting in the creation of jobs that have helped improve the living standards of the poor. In many cases these jobs have been a primary employment engine for women, who have relatively few economic alternatives. Lower-income countries tend to benefit more, as products receiving preferential treatment make up a larger part of their exports to the United States. These preferences are thus helping the poorest countries to increase their share of U.S. imports.

In addition, GSP has become an integral component of American manufacturing competitiveness at the same time it lowers costs of consumer goods to American families. The duty savings granted by GSP affect raw materials as well as finished consumer goods. While overall U.S. tariffs are relatively low, for numerous products tariffs remain quite high. GSP duty savings frequently make the difference between profitability and survival of American companies, many of them small businesses, in a highly competitive U.S. marketplace. The additional price margin that GSP duty reduction provides also ensures that a wide range of developing countries can remain competitive with large-scale manufacturing countries in the global economy. The GSP duty savings frequently are the cost reduction needed to put developing country suppliers on a level playing field with much lower-cost producers in the more competitive exporting countries.

## GSP expires at the end of this year, and we urge Congress to renew this critical program as soon as possible, before its expiration on December 31, 2008.

Sincerely,

Albaugh, Inc. (Ankeny, IA) American Spice Trade Association Association of American Chambers of Commerce in Latin America (AACCLA) Axis Chemical (Long Beach, CA) Brazil-U.S. Business Council

**Business Roundtable** Caterpillar, Inc. (Peoria, IL) Coalition of New England Companies for Trade Columbia River Customs Brokers and Freight Forwarders Association Crayola, LLC (Easton, PA) Customs Brokers and Forwarders Assoc. of Northern California The Dow Chemical Company (Midland, MI) Dow Corning Corporation (Midland, MI) Emergency Committee for American Trade (ECAT) FMC Corporation (Philadelphia, PA) General Electric Company (Fairfield, CT) The Home Depot (Atlanta, GA) J. C. Penney Company (Plano, TX) Joint Industry Group Leo Schachter Diamonds Complete (New York, NY) Los Angeles Customs Brokers and Freight Forwarders Association Inc. Lowes Companies, Inc. (Mooresville, NC) Motor Equipment Manufacturers Association National Customs Brokers and Forwarders Association of America National Association of Manufacturers National Foreign Trade Council National Retail Federation The ONE Campaign **Outdoor Industry Association** Oxfam America Pacific Coast Council of Customs Brokers and Freight Forwarders Assn, Inc. Panasonic North America (Secaucus, NJ) Partnership to Cut Hunger and Poverty in Africa PBI Gordon (Kansas City, MO) Piremag (Middletown, NJ) Resin Technology, LLC (Groton, MA) Retail Industry Leaders Association (RILA)

S & V Industries (Akron, OH) Target (Minneapolis, MN) Ten Strawberry Street (Denver, Colorado) Timex Corporation (Middlebury, CT) Tumac Lumber Co., Inc. (Portland, OR) U.S. Chamber of Commerce U.S.-India Business Council Wal-Mart Stores (Bentonville, AR) Women Thrive Worldwide Yazaki North America, Inc. (Canton, MI)

For more information, please contact: Coalition for GSP <u>www.tradepartnership.com/site/coalition\_gsp.html</u> (202) 347-1085